



# CITY OF PINOLE

Public Works Department

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## REQUEST FOR PROPOSALS (RFP)

### BROADBAND OPPORTUNITIES ASSESSMENT

#### RESPONSE TO QUESTIONS

MAY 5, 2023

Please review and consider the following information in the preparation of your proposal.

**Question:** Does the city intend to buy and own the network?

**Response:** The City has made no decisions regarding future broadband capital investments. This assessment will inform the City's future policy and investment decisions. The City is open to considering various City roles for funding and operation.

**Question:** Is the city open to running a network?

**Response:** The City has made no decisions regarding future investments in broadband operations. This assessment will inform the City's future policy and investment decisions. The City is open to considering various City roles for funding and operation.

**Question:** Is the consultant awarded this RFP prevented from participating in the design and build phases of the project?

**Response:** No.

**Question:** We normally provide flat rate pricing for our studies. Is this acceptable?

**Response:** Yes. The RFP does require that "the fee proposal shall include a schedule showing the hourly rates for staff and any other direct costs that are likely to occur. The fee proposal shall also include the number of hours and resulting staff cost as well as non-staff costs for each key task/deliverable."

**Question:** Was there feedback from the community driving the need for this assessment?

**Response:** The City has not conducted a formal process soliciting community satisfaction with broadband service.

**Question:** If so, what was that feedback?

**Response:** N/A

**Question:** What is the definition of insufficient broadband access?

**Response:** The City has not defined insufficient broadband access.

**Question:** Have you developed a standard of the level of broadband residences and businesses should be getting?

**Response:** No.

**Question:** Are the findings expected to be presented at the city council in person?

**Response:** An in-person presentation is preferred. If necessary, a remote presentation may be accommodated.

**Question:** If so, Is the 60k maximum budget expected to include travel expenses?

**Response:** Yes.

**Question:** Where are the following Exhibits? Are they needed for this RFP response?

**Response:** See responses below.

**Question:** Exhibit B: Fee Schedule for work performed by Consultant on an hourly basis and Reimbursable expenses

**Response:** Consultants proposal should include a fee schedule showing the hourly costs for personnel and other reimbursable expenses that is expected for delivering this assessment.

**Question:** Exhibit C: list of facilities and equipment the City will make available to Consultant if required

**Response:** Consultants proposal should include a list of needs if any, i.e., facilities/equipment which is at City's disposal and will help delivering this assessment.

**Question:** We see that AT&T and Xfinity both claim the vast majority of the BSLs are currently served by both companies. Given that their fabric reports would constrain available BEAD funding, is the city prepared to use its own money to overbuild the existing services?

**Response:** The City has made no decisions regarding future broadband capital investments. This assessment will inform the City's future policy and investment decisions. The City is open to considering various City roles for funding and operation.